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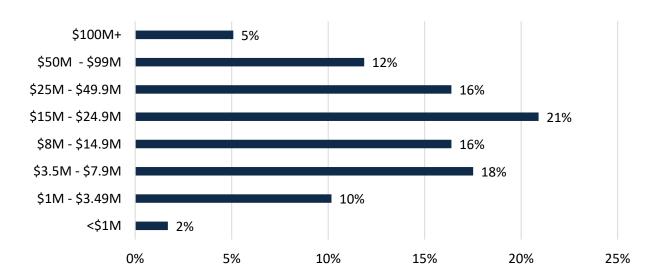
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### **Participant Demographics**

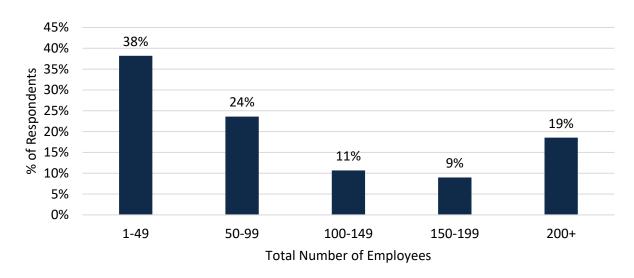
The demographics by annual revenue were evenly split between \$3.5 million and \$49.9 million. The most significant portion (21%) of participants reported yearly revenue between \$5M and \$15 million, a 5% increase from 2022. Only two percent reported annual income under \$1 million, and only 5% reported \$100 million and above.

#### **Company Size by Annual Revenue**



Of those participating in the 2024 survey, over a third (38%) identified that they had less than 50 employees. The next largest group (24%) had 50 to 99 employees, while organizations with 200 or more employees comprised nearly a fifth of respondents.

#### **Company Size by Number of Employees**



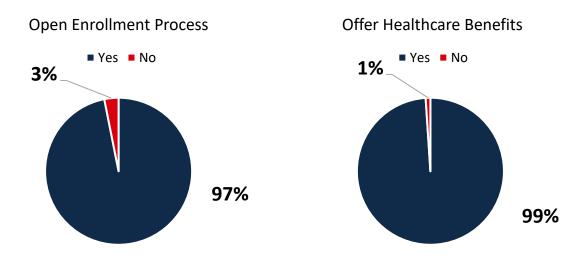
# Healthcare Plan Offerings

2024 AMBA Health and Benefits Report

## **Healthcare Plan Offerings**

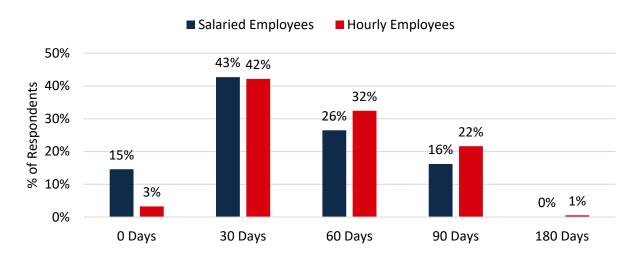
Most (97%) responding manufacturers conduct yearly open enrollment for benefits, and 99% of respondents offer Healthcare as a benefit. The only companies that reported "no" on either question were those with less than fifty employees still providing supplemental benefits.

#### **Conducts Annual Open Enrollment and Offers Healthcare Benefits**



The most common timeframe for respondents' organizations to have employees qualify for healthcare benefits was 30 days for both salaried (43%) and hourly (42%) employees. Nearly a sixth of respondents (15%) also allowed salaried employees to begin those benefits on their first day, while only 1% reported hourly employees requiring 180 days of service before qualifying.

### Time to Qualify for Healthcare Benefits: Salaried vs. Hourly



Days to Qualify for Health Benefits

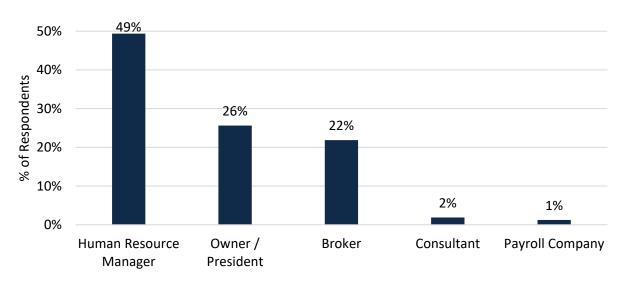
# Strategic Planning

2024 AMBA Health and Benefits Report

## **Strategic Planning**

Three-quarters of respondents noted that they manage the organization's renewal process internally, with 49% allocating this responsibility to HR and 26% depending on top-level leadership (such as the owner or president) to see it through. A quarter of respondents have this process managed exclusively by an external source, with 22% using a broker.

#### **Current Manager of the Organization's Annual Healthcare Renewal**



Identical to the 2022 report, 87% of respondents in 2023 identified that they utilized a broker for the health benefits renewal process. Five percent of manufacturers use an external consultant for the renewal process, while the remaining one percent uses a payroll company. Seven percent also said they don't use any of these external resources during the process (up from none in 2022).

#### **Broker or Consultant Used for Annual Healthcare Renewal**

